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    UNITED STATES BANKRUPTCY COURT
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    EASTERN DISTRICT OF NEW YORK
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    Case No. 14-70593(AST)
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    In the Matter of:
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    LONG BEACH MEDICAL CENTER, et al.,
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                  Debtors.
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                  United States Bankruptcy Court
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                  Alfonse M. D'Amato U.S. Courthouse
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                  290 Federal Plaza
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                  Central Islip, New York
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                  May 12, 2014
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                  11:06 AM
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    BEFORE:
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    HON. ALAN S. TRUST
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    U.S. BANKRUPTCY JUDGE
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    Sale Hearing [13]
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1	PROCEEDINGS
2	THE CLERK: Case number 14-70593, Long Beach Medical
3	Center.
4	THE COURT: We'll take appearances please. First in
5	the courtroom.
6	MR. WEST: Good morning, Your Honor. Burton Weston,
7	Garfunkel Wild, PC, together with my colleagues Afsheen Shah
8	and Adam Berkowitz, for the debtors.
9	MR. OSWALD: Your Honor, Frank Oswald, Togut, Segal &
LO	Segal for South Nassau Community Hospital. I believe on the
L1	phone is my colleague Mr. Brian Moore, Scott Griffin, and I
L2	think also Mr. Zall, of Proskauer, our co-counsel in healthcare
L3	and on bankruptcy.
L 4	MR. ZALL: Yeah, this is Richard Zall from Proskauer,
L5	also for South Nassau.
L6	MR. SOUTHARD: Good morning, Your Honor. Sean
L 7	Southard of Klestadt & Winters, on behalf of the official
L8	committee of unsecured creditors.
L9	MR. SCHEIN: Good morning, Your Honor. Michael
20	Schein, Vedder Price, on behalf of Northstar Recovery Services.
21	MR. DIMINIO: Good morning, Judge. Alfred Dimino for
22	the Office of the United States Trustee.
23	MR. MCFARLAND: Thomas McFarland, Assistant U.S.
24	Attorney for the Department of Health and Human Services.
25	MR. SILVERMAN: Good morning. Your Honor. Keyin

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1	Silverman for the City of Long Beach with Corey Klein.	
2	MR. KLEIN: Corey Klein, Corporation Counsel for the	
3	City of Long Beach. Good morning, Your Honor.	
4	THE COURT: And then	
5	MS. GLICK: Good morning, Your Honor. Carol Glick	
6	representing Windsor Healthcare, who is the backup bidder for	
7	the assets of the nursing home.	
8	THE COURT: And then on the telephone?	
9	MR. GOLDSTEIN: Good morning, Your Honor. Arthur	
10	Goldstein of Spizz Cohen & Serchuk, representing First Central	
11	Savings Bank.	
12	MR. GRIFFIN: Good morning, Your Honor. It's Scott	
13	Griffin and Brian Moore from Togut, Segal & Segal, co-counsel	
14	for South Nassau.	
15	MR. BOONE: Good morning. This is Merrill Boone,	
16	Pension Benefit Guaranty Corporation.	
17	MR. BARKAN: Good morning, Your Honor. This is Lee	
18	Barkan from Proskauer Rose.	
19	THE COURT: All right, anyone else?	
20	All right, Mr. Weston.	
21	MR. WESTON: Thank you, Your Honor.	
22	Good morning, Your Honor. If I might, contemporaneous	3
23	with the filing of this Chapter 11 case, Your Honor, we filed a	ì
24	sale motion, which, as an initial matter, sought entry of an	
25	order approving bid procedures and bidder protections,	

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scheduling an auction, and, as well, scheduling this hearing to approve the sale of acquired assets.

The bid procedures order was entered by Your Honor on March 14th, and with input from the committee provided for the prospect of bids on the whole or a portion of the assets, and if need be, an allocation of a termination fee and expense reimbursement that was approved as part of the bid procedures order.

The bid procedures order and notice of auction were served on all required parties on March 19th, and was published in the New York Times on April 9th. Affidavits of service are on file with the -- affidavits of service and publication are on file with the court.

consistent with that bid procedures order, a marketing effort was undertaken by the debtor and the committee. The hospital systems, which we had previously contacted, were resolicited consistent with the Court's direction, and as well, nursing home owners and operators were contacted.

Bids were due on April 24th, 2014. And by the bid deadline we had received five offers for the nursing home assets alone. We received no bids for the whole or the combined assets of the hospital and nursing home.

Four of the bids on the nursing home assets were qualified, those being the bids of Long Beach Rehabilitation

Care Center, Windsor Healthcare LLC, Centers for Specialty Care

Group, and MLAP Acquisition LLC, which is an entity formed by Michael Melnicke, Leo Friedman, Alex Solovey and Pat DeBenedictis.

The auction, originally scheduled for April 29th, was held on May 6th, and the auction resulted in the following:

South Nassau ultimately revised its bid to carve out the nursing home assets, and purchased only the hospital real property and personal property, and certain avoidance actions and causes of action. In consideration, South Nassau has agreed to pay 10.25 million of cash, the assumption of up to a million dollars of employee paid time off, or vacation accrual of former hospital employees, excluding senior management.

We've provided a schedule this morning of those PTO claims which aggregate approximately 1.5 million. And a minimum of 500,000 for the hospital's furniture, fixtures and equipment, plus any proceeds derived from the auction sale of those assets which will promptly follow the closing of the sale to South Nassau.

So the total consideration to South Nassau is approximately 11.75 million, plus any additional proceeds that the auction sale might derive.

The debtors and the committee, between them, have agreed to allocate 1,250,000 of those proceeds to substantially all the avoidance actions, which previously were an excluded asset, which are now being acquired by South Nassau. These

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include Chapter 5 claims related to FEMA payments pre-petition, as well as ordinary ninety-day payments within the pre-petition period, excluding certain claims against certain secured creditors. And, in part, as part of that arrangement, South Nassau will not pursue those claims for their own benefit.

They will -- South Nassau will receive a credit against the purchase price in the amount of the DIP financing, 4.5 million dollars. And upon the sale of the nursing home, assuming that it is for the amount of proceeds which I'll describe in a moment, South Nassau will be paid its prepetition secured debt of 1.5 million dollars plus a breakup fee, in a compromise amount that we've agreed to of 450,000.

Your Honor will recall that you approved a breakup fee of 630,000 and an expense reimbursement of up to 210,000 as part of the bid procedures order. The bid procedures order provided that if we could not reach agreement on an allocation of bid procedures that we would bring that matter before the Court. We've agreed amongst the parties to a compromise of that breakup fee of 450,000, payable only on the closing of the nursing home assets.

We are also trying to finalize details regarding the continuation of DIP financing by South Nassau. And what we intend to do following today's hearing, we're in the process of preparing and finalizing a stipulation which incorporates these terms and modifies the asset purchase agreement to reflect

these changes in the transaction.

An auction of the nursing home assets was conducted, as I indicated, on April 20 -- on May 6th, excuse me, of the four qualified nursing home bidders. The ultimate successful bidder for the nursing home property and assets, was MLAP Acquisition, and the entity formed as I indicated by Messrs. Melnicke, Friedman, Solovey, and DeBenedictis.

Their bid was 15.6 million cash, the assumption of 1.1 million dollars to cover known and unknown government liabilities, amounts of overpayments and the like that may be due Medicare and Medicaid in connection with the assumption and assignment of the provider agreements, as well as the assumption of all PTO, paid time off, of current nursing home employees, which we estimate to be about 600- to 750,000 dollars, which will be paid in the ordinary course, as well as the assumption of severance pay obligations. The total value is approximately 17.2 million.

The nursing home buyer has also agreed to provide a debtor-in-possession facility of up to 1.5 million dollars if required by the debtors after the hospital closing.

The nursing home closing will not occur probably for twelve months, because of a need to go through the state regulatory approval process. A nursing home buyer needs approval by the Department of Health and the Public Health and Health Planning Council. In the interim, it's anticipated that

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MLAP will apply to the Department of Health to become receiver in advance of the closing, something that's typically done in nursing home scenarios in order to allow the prospective buyer to preserve its asset while it's going through the approval process. And it obviously gives an advantage to the estate of avoiding continuing losses in connection with those operations.

They operate as receiver for their own account. They accrue any profits, but they also cover any losses. That is subject to Department approval. The receivership agreement is a form we've used in past transactions, indeed, in the Peninsula Nursing Home transaction in this district.

Thus, the total consideration was increased from twenty-one million, which was the original price under the South Nassau contract for hospital and nursing home assets, to approximately twenty-nine million dollars or more, an increase of eight million dollars, by virtue of the auction.

Now, I think what I'd like to do is make a proffer of the factors in connection with the need for a 363 sale. I have in court this morning Mr. Melzer, who is the president and CEO of Long Beach Hospital and Long Beach Nursing Home, who could at the end affirm the accuracy of the statements that I've put on the record as part of the proffer, if that's acceptable to the Court.

THE COURT: That would be fine. Before we get to Mr.

Melzer's proffer, just walk though -- and if this would be part

of Mr. Melzer's proffer, that's fine -- just the timing, mechanics, and the steps to closing on the South Nassau proposed purchase.

MR. WESTON: The anticipated closing on South Nassau will be probably around June 30. We do not need Department of Health approval because there's no hospital operating asset that's being conveyed. It really is a real estate transaction. We will need Attorney General approval since Long Beach, as a not-for-profit, is selling substantially all of its assets, so it is subject to approval under 510 of the not-for-profit law. That application is currently being drafted by my office. We would anticipate that that approval can be obtained in thirty to forty-five days after the sale order is entered. Title has been ordered on the real property with respect to Long Beach, so I anticipate the hospital closing around June 30, maybe July 15th. So that's the timing of that piece.

THE COURT: What about the FEMA aspect?

MR. WESTON: FEMA aspect; they will acquire as part of the acquired assets, future FEMA claims. Any existing claims under the project worksheets for work already done, will be retained and paid by the debtor to the extent there are outstanding project worksheets, at the time of closing, they'll be acquired by South Nassau, but they, in turn, assume the obligation to pay the underlying liabilities. They will be filling their own alternative use plan. We anticipate to obtain

FEMA -- the FEMA funding.

My understanding is FEMA and the debtors, and South Nassau, have not yet agreed on the aggregate pool of money that will be available for the alternative use. My understanding is, is that's still in negotiations and discussion. The outside date for that, I believe, has been extended. The designation of a successor to FEMA monies has already been obtained by South Nassau.

THE COURT: All right. All right. So then if -let's have Mr. Melzer, if you'll come forward and join Mr.
Weston.

Can you identify yourself, please.

MR. MELZER: Yes. I'm Douglas Melzer, I'm the president and CEO of Long Beach Medical Center.

THE COURT: All right. So Mr. Weston is going to make a proffer of your testimony. I ask that you listen very carefully, because at the end of that proffer you're going to be asked whether or not those statements constitute your testimony under oath, all right.

MR. MELZER: Yes, sir.

THE COURT: All right. Mr. Weston.

MR. WESTON: Very good. If Mr. Melzer could have a seat, because he does have a bad leg.

MR. MELZER: I'm okay.

MR. WESTON: It's going to be a while, so have a seat.

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THE COURT: You can take a chair right over there to your right.

MR. WESTON: I think the need for a sale is based in the historical operations of this debtor. It has historically been beset by financial pressures and losses which we've described before the Court in our initial filing, largely caused by cuts in reimbursement rates, changing demographics, progressive decline in patient volume and discharges, reduction in acuity and case mix. Operating revenues have declined steadily, and this is going back to probably 2009, 2008.

Losses in 2010 were approximately 4 million; in 2011, 3.3 million; and losses in 2012, largely aggravated because of the storm, about 6 million.

Given these historical losses, the Department of Health urged the debtors to partner with a financially viable healthcare system. Going back to 2008, on our own, Long Beach had engaged in periodic discussions with the likes of South Nassau, NYU, North Shore, Long Island Jewish, Mount Sinai, and Catholic Health Services. And while some of these discussions resulted in clinical affiliations, none of them, over time, expressed any interest in acquiring the Long Beach assets.

On a parallel track, I mean we didn't sit idle, we undertook a number of initiatives to address internally liquidity issues: upgrading technology, upgrading our physician staff, adding electronic medical records, focusing on

community needs and discontinuing underutilized services.

And while we were making inroads in terms of performance, October of 2012, come super-storm Sandy, and that utterly devastated the Long Beach Barrier Island. It totally incapacitated the hospital and nursing home. Our entire systems were compromised: boilers, mechanical systems, electrical distribution systems, fire alarm, communications, food, laundry, everything was wiped out in both buildings.

Emergency repair efforts ultimately resulted in the reopening of the nursing home in January of 2013 allowing us to move back about 120 or 130 patients, but the hospital remained, and continues to remain, shuttered.

We have accessed FEMA dollars over the course of the last year and a half to make emergency repairs. We've made more than twenty-five million dollars that's been expended at the hospital to fund emergency repairs and restoration. But funds have not yet been accessed for permanent repairs for the reason I'll get to in a second.

The department made it clear early in the process that given our financial weakness and historical underperformance that it would not resurvey the hospital and allow us to reopen as a 162-bed acute care facility. It urged us to retain consultants to develop -- remodel a -- a plan to remodel healthcare at the site, which we did. We retained outside consultants in or around January of 2013, who developed a model

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based on a twenty-four-hour, seven-day-a-week emergency department, a reduction of the medical surgical bed count, an increase in detox and ambulatory services; and plans were submitted to DOH and twice rejected. Ultimately, it was made clear to us that before they proceeded they wanted us to partner.

So we renewed our efforts to find a financially viable healthcare system to partner with. In March of 2013, with the input from our consultants, we issued an RFP for an affiliation and tried to gauge those hospitals that might have interest in the geographical fit or with Long Beach. And requests went to NYU, to Mount Sinai, to New York Presbyterian Hospital, to North Shore, ot Catholic Health Services, as well South Nassau Community Hospital.

We received no responses from the city hospitals, from Sinai, and NYU, or Presyby, and we received no response from North Shore. Catholic Health System has expressed initial interest, but after several meetings amongst the executive management staffs, they ultimately determined that the geographical match wasn't sufficient to permit it to capture the Long Beach patient base. With South Nassau between Mercy Hospital and Long Beach they were concerned that there was no geographical fit.

The only serious interest came from South Nassau

Community Hospital, which neighbors the Long Beach facility in

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the adjacent town of Oceanside and certainly has financial strength, and I think is best positioned to assure the continuity of healthcare in the Long Beach area.

In August of 2013, at the urging of the Department, we executed a memorandum of understanding to explore a proposed sale of all of the medical centers and nursing home assets, and real property to South Nassau, changes in the healthcare delivery model, restructuring of the existing indebtedness, and a financing arrangement until the transaction could be completed. The MOU was submitted to the Department for the its review and, ultimately, we were asked to pursue negotiations for an asset purchase agreement.

The overriding concern at that point was that: (1) we deal with creditor issues; (2) we also deal with our not-for-profit mission, and that the not-for-profit mission be respected; and third, obviously it was critical that healthcare be restored to the barrier island, which, certainly, has no ability to obtain the healthcare of the proportion and magnitude that the hospital and nursing home previously provided.

South Nassau's interest presented this opportunity.

It presented the opportunity for a 24/7 emergency department on the island, which is needed and certainly wanted by the community, and remodeled healthcare. Whether it be ambulatory care, whether it be clinics, whatever South Nassau ultimately

decides to implement.

As a not-for-profit is also afforded South Nassau access to the sizeable amount of FEMA funding that we believe is available to rebuild the facility, which would be lost if the hospital property were marketed to for-profit developers. The large portion of the FEMA dollars is really allocable to the hospital, some to the nursing home, but the real large magnitude is allocable to the hospital property.

As well, we have the need to get Attorney General approval if we're going to sell substantially all the debtors' assets. And we believe that the not-for-profit mission, at least in part, had to be respected in order to gain Attorney General approval.

So after several months of negotiations, as the Court is aware, we executed an APA with South Nassau for twenty-one million dollars to purchase the hospital and nursing home assets. They agreed, too, to provide four and a half million dollars of DIP financing to fund the costs of the Chapter 11 and the sale process. The DIP facility, of course, was approved by Your Honor shortly after the filing, and we went -- and the sale motion was filed contemporaneously with the filing of the Chapter 11.

As noted earlier, in setting up the bid procedures, the committee pressed for a separate marketing effort of the nursing home property hoping to reach out to the for-profit

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community, at least with respect to the nursing home, who might provide added value. And as I indicated before, that resulted in four qualified bids, and at the conclusion of the auction ultimately a bid of approximately 17.2 million for the nursing home.

Windsor Health Care LLC, who's represented in court this afternoon -- this morning, by Ms. Glick, had the second highest bid, which was on the same economic terms, save for a cash component which was 15.5 million, instead of the 15.6 that was bid by the MLAP group. They've been designated under the terms of the bid procedures order as backup bidder and will remain as such until the closing.

In light of this, rather than pursue a combined bid, South Nassau at that point in the auction process, determined to revise its bid, carve out the nursing home, and acquire the hospital assets only. And that led to the negotiation of the 11.75-million-dollar agreement that I outlined earlier with South Nassau.

Together, the bids represent approximately twenty-nine million dollars, eight million more than the starting point.

And we believe together they represent the highest and best bids on a combined basis.

The essential terms and conditions, and obviously I won't elaborate the full terms and breadth of the APAs, but the essential terms and conditions of the APAs are as follows:

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With respect to South Nassau, as I indicated before, it's 10.25 million of cash consideration; the assumption of up to a million of unpaid employee obligations, and we've provided a scheduled, I believe that was to be in excess of a million-five, so we expect to reach the full million; and a guaranteed minimum of a half a million dollars for the hospital's FF&E, which they will undertake to auction promptly after the closing.

I believe, and Mr. Oswald can confirm, Great American has been in to appraise those assets, and I believe South Nassau will use Great American as part of the sale process. That remains to be seen. What they have agreed is whatever sale process be implemented that it be certainly commercially reasonable with standard costs and expenses of the sale.

Credited against the purchase price, as I indicated, will be the DIP facility. And the parties are continuing in discussions about continuation of the DIP facility postclosing.

At the closing of the sale of the Komanoff assets, again, assuming that it derives the magnitude of proceeds that are represented by the current offer, the waterfall will be sufficient to pay South Nassau's pre-petition secured claim in the amount of 1.5 million, plus interest and expenses. We have agreed upon an interest schedule post-closing with them, where there's a reduction of the interest rate through December 1,

before the interest rate returns back to seven percent.

The acquired assets being purchased by South Nassau include all the real and personal property of the hospital, including mixed assets, and FF&E, the future FEMA claims, and FEMA advance funds, and any claims and causes of action arising under Chapter 5, related to the FEMA payments, and other Chapter 5 claims, except as may be expressly excluded by the parties. The committee and the debtor may carve out certain potential Chapter 5 claims against some of the secured creditors. We -- South Nassau, as part of that, has agreed that it will not pursue any of the avoidance actions for its own benefit.

The excluded assets continue to be the same, in effect, all cash, cash equivalents, they're not -- certainly not taking the Medicare and Medicaid provider agreements, as they're not acquiring an operating hospital, no rights to pool payments or GME pool distributions, no medical records, organizational documents; those are all being excluded.

Assumed liabilities; but for the employee PTO of up to a million dollars, it's doubtful there'll be any assumed contracts. If they are, then obviously they'll be responsible for the cure amounts.

It is an as-is transaction and where-is transaction.

There is a provision that there be no liability as successor or otherwise, be it for breach of collective bargaining agreement,

nor arrears and payments to employees or employee benefit plans, except as we've just agreed.

The closing conditions are as previously has been outlined by the Court. Regulatory approvals by the Attorney General, that they receive reasonably acceptable assurances that there's no successor liability, FEMA, having confirmed them as a successor, which has already happened, and FEMA providing such funding to implement their alternative use plan.

Lastly, that they have received the proceeds of the HEAL grant from the state in the a mount of 21.9 million dollars. My understanding is, and Mr. Oswald can confirm this to the Court, that that HEAL grant has been awarded, and I believe, funded, at this point.

MR. OSWALD: Yeah.

MR. WESTON: So it's clear, certainly, that South
Nassau has the financial capability to effectuate the purchase,
certainly, the logistical resources to acquire and integrate
the assets and implement a remodeled healthcare delivery system
for Long Beach Barrier Island. As I said, they've already been
designated the successor to FEMA dollars, and are developing
their alternative use plan. I believe the DOH's advocacy and
support for the plan should facilitate the approval process.
And as I've indicated, we already have in the works our 510
application to the Attorney General for approval under the notfor-profit law.

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That's the essential terms and conditions of the South Nassau Agreement as modified.

The MLAP agreement is not largely dissimilar. They are purchasing, as I said, the assets of the nursing home, as well as the operating assets, for 15.6 million of cash, the assumption of up to 1.1 million of known or unknown liabilities relating to governmental healthcare programs -- healthcare programs, Medicare and Medicaid, unpaid employee obligations, PTO, severance of current nursing home employees, excluding senior management.

They're acquiring all of the operating assets of the nursing home, as well as the real property, FF&E, designated assigned contracts, serving the Medicare and Medicaid provider agreements and provider numbers, intellectual property, all files, patient records and the likes.

Excluded from their transaction too, are pre-closing accounts receivable, cash and cash equivalents, contracts which don't get designated to be assumed by them, any refunds or settlements that pre-closing that we're entitled to under Medicare and Medicaid, and corporate records. They also are taking patient security deposits, and resident trust funds.

The assumed liabilities, as I indicated before, are obviously anything under assigned contracts. They're responsible for the cure payments, liabilities incurred after the commencement of the receivership, which we would anticipate

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to be probably within thirty to sixty days after the entry of the sale order, the known and unknown and contingent healthcare program liabilities of up to 1.1 million dollars. Any other obligations pre-receivership, are obligations of the debtors.

This too is an as-is, where-is transaction. They're not assuming any collective bargaining agreements, but have agreed to bargain in good faith with any applicable union. And they will offer employment to all employees of the nursing home, other than senior management, and assume, as we indicated, PTO obligations of such employees.

An expeditious sale is absolutely necessary. Not only will it ensure continuation of healthcare services to the barrier island, which, as I said, has no other healthcare services of this proportion, but it certainly will optimize value of the assets, it will lead to a prompt closing, preservation of asset values, and preservation of critical cash, which is short at this time to say the least.

All of this, at the end of the day, Your Honor, inures not only to the benefit of the debtors, but to the employees, patients, creditors and certainly the community at large.

Absent a prompt sale, I think we face a critical liquidity crisis. We have no operations at the hospital, there still are ongoing costs to fund the maintenance of the structure itself. We are operating the nursing home. There have been losses, which we're close to stabilizing that, but we've been losing

approximately about 100,000 dollars a month.

We have limited cash resources, really reflected by the DIP. That will carry us through, probably, the July, August, maybe longer period. We're doing our best to preserve the cash, but it is, certainly, not going to carry us for a long period of time.

We believe that the purchase agreements are certainly fair and reasonable. They've been tested by a fulsome marketing and bid process, and in the end, we believe, represents highest and best value for the assets of these estates.

The debt structure, which is -- was outlined in our first-day motions, reflects about 138,000 of first mortgage indebtedness on the nursing home, which is owed to HFA. That is secured by cash collateral accounts of greater than 350,000. So they are certainly covered. The only other secured creditors of the nursing home are PBGC, which has a blanket lien on the assets of nursing home and the hospital, covering the termination of the pension plans at both facilities, for termination, underfunding, unpaid premiums, and the excise taxes in the approximate amount of nine million dollars. That's, as I said, secured by blanket lien on the assets of both the nursing home and the hospital.

DASNY holds a 1.25-million-dollar secured claim, secured by a first mortgage on the hospital parking lot, which

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is part of the South Nassau sale. And First Central, a 2.6-million-dollar claim secured by a first mortgage lien on the offsite residential properties.

None of the secured creditors have objected to the sale -- I'm sorry, there's two more, my apologies.

The New York State Department of Labor has a lien, a tax lien, to secure the unreimbursed unemployment benefits paid out by the Department. Currently, that claim is 3 million dollars -- 3.3 million, and we're in negotiations with the Department regarding that. And South Nassau, as you know, has the DIP for 4.5, and the pre-petition secured claim of 1.5 million dollars, secured by subordinate liens on all assets.

None of the secured creditors have objected to the sale, and we believe under 363(f) to have deemed to have consented to the sale.

I think it goes without saying that the sale represents the reasonable business judgment of the debtors, and sound reasons, as I've described before, given the urgency of our cash position, the deteriorating nature of unoccupied assets at the hospital, continuing losses at the nursing home, that reasons exist for the sale outside of a plan of reorganization.

The decision to sell, as I've indicated, is certainly one of necessity. At this point we believe there's a lack of any remaining viable alternatives. DOH, as I indicated before,

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would not permit us to reopen without a financially viable partner, would not resurvey the hospital. We could not sustain operations in a multiyear rebuilding effort even if we could access the FEMA funds to rebuild, on our own.

So we believe, absent a sale of the hospital to another system, a forced liquidation would realize significantly less and certainly would mark the death knell Of healthcare on Long Beach Barrier Island, as well as the death knell for the rebuilding of any facility, because it would mean the loss of the FEMA dollars.

We have -- similarly at the nursing home, given in the continuing losses, it's imperative that we get a sale approved, and we get a receivership agreement in place within the thirty, sixty or the ninety-day time frame that we're talking about. That will obviate any responsibility for day-to-day operating expenses on the part of the estate, as those would be assumed by the prospective purchaser of the nursing home assets.

Absent approval, as I said, we'll exhaust cash resources, and we would otherwise be compelled to close the nursing home.

As I said before, the sale realized eight million more than the original contract price, or about thirty percent of what the original contract price -- thirty percent more than the original contract price was, and we believe represents fair value for the assets.

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Section 363(d) will also be satisfied. As a not-forprofit, we're required to satisfy nonbankruptcy requirements in
connection with the transfer. We will seek and expect to
obtain Attorney General approval, for both the sale of the
hospital assets, as well as the sale of the nursing home
assets. It's a process my firm has been through before on
many, many occasions, and certainly the application for the
hospital assets is in the works, and the application for the
nursing home assets will have to await Department of Health and
PHHPC, as we call it, Public Health and Health Planning Counsel
approval, but that will be readied, certainly, in anticipation
of both of those.

As I said, Department of Health approval for the hospital sale is not otherwise required. So we submit the terms of the purchase agreements comply with applicable non-for-profit laws, and applicable nonbankruptcy laws, and satisfy the requirements of 363(d).

The assets, we believe, should and need to be sold free and clear. As I've indicated before, all parties holding liens have been provided notice of the sale, have been afforded an opportunity to object, have not objected. And we believe that as a consequence, it deemed to have consented to the sale under 363(f)(2). Certainly, the secured creditors of the nursing home, the price captured there is more than sufficient to pay creditors at the nursing home. And, indeed, if PBGC is

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satisfied out of the nursing home proceeds, there's more than sufficient proceeds to satisfy creditors at the hospital, as well. So we believe we meet the requirements of 363(f)(3), as well as 363(f)(5), as any party holding liens can be compelled to accept the monetary satisfaction of its lien.

We are, as I said, seeking to sell the acquired assets free and clear of success or liability. That is a condition of both agreements. We believe absent that, significant value will be lost. Under New York State law, as we outlined in our sale motion, as well as principles of traditional common law, a purchaser will be found liable only for the seller's liabilities where they expressly are implied and they assume them, where there's a merger of the entities, where there's a mere continuation, or, of course, if the transaction is fraudulent. We don't believe any of those are present here, and except for liabilities expressly assumed, there should be no basis to attach successor liability to either of the buyers.

We believe, as well, that protections under 363(m) are warranted in both cases. These deals -- these transactions have been the product, in both circumstances, of good-faith negotiations, hard bargaining to say the least. There's no insider transaction, there's certainly no semblance of collusion here. As I said, they've been the product of extensive good-faith arm's-length negotiations between the debtor and its advisors, and South Nassau on the one-hand, and

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the nursing home buyers on the other. Further, these agreements have been tested by the marketing bid process, which I think evidences the good-faith nature of both transactions, and both warrant a 363(m) finding.

There were assignment procedures approved as part of the bid procedures order. We -- as part of the initial sale, we have not filed an assumption schedule indicating any assumed contracts. As Your Honor is aware, to the extent we do under the procedures, any party whose contract is being assumed has the right to come in and contest cure amount, come in and contest adequate assurance. We believe, certainly, there's adequate assurance of future performance by South Nassau; and given their financial resources we could demonstrate adequate assurance of the nursing buyer as well.

So we would ask that the assignment procedures be approved, subject, of course, to filing any kind of assumption schedules and affording anybody the right to come in and object.

Lastly, we believe that waiver of the automatic stay of 6004(h) is warranted, that we have the need to immediately pursue closure of the transactions, certainly, where there's been no objection to the procedure. And given the extremely limited cash position that we have, we need to move forward as promptly as possible with closing. So we would ask for a waiver of the Rule 6004 stay.

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1	That completes my proffer. I believe it touches on
2	all the elements of the proposed sale.
3	THE COURT: Mr. Melzer, would you rejoin Mr. Weston at
4	the podium.
5	MR. MELZER: Yes, sir.
6	THE COURT: Would you raise your right hand to be
7	sworn by the court reporter.
8	(Witness sworn)
9	THE COURT: Would you restate your name, please?
10	MR. MELZER: Douglas Melzer.
11	THE COURT: And what is your capacity with Long Beach
12	Medical and/or Komanoff Nursing Home?
13	MR. MELZER: President and chief executive officer.
14	THE COURT: Of each entity?
15	MR. MELZER: Yes.
16	THE COURT: And you're familiar with the operations of
17	each entity?
18	MR. MELZER: Yes, I am.
19	THE COURT: Have you heard the proffer of your
20	testimony made this morning by Mr. Weston?
21	MR. MELZER: Yes, I did.
22	THE COURT: Do you accept his statements as your own
23	testimony?
24	MR. MELZER: Yes.
25	THE COURT: And are those statements true and correct

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1	to the best of your knowledge and belief?
2	MR. MELZER: Yes, they are.
3	THE COURT: Does any party-in-interest present wish to
4	cross-examine Mr. Melzer on his proffer?
5	You may return to your seat, thank you.
6	MR. MELZER: Thank you.
7	MR. WESTON: Thank you, Your Honor. We would ask for
8	entry of sale orders in connection with both transactions.
9	We're in the process of finalizing the sale orders. We would
10	intend to circulate and finalize those amongst the parties over
11	the course of the next day or two. And if Your Honor grants
12	the requested relief, we would file them sometime midweek.
13	THE COURT: Let me just ask one mechanical question.
14	MR. WESTON: Sure.
15	THE COURT: In terms of MLAP structure.
16	MR. WESTON: Yes.
17	THE COURT: Is there a provision being built in for
18	escrow of any portion of the closing proceeds? How is that to
19	be handled?
20	MR. WESTON: Well, there's a they have deposited
21	five percent of the purchase price as well as the 450,000-
22	dollar breakup fee. We're holding that in our escrow account.
23	So they had an initial deposit based on their opening bid.
24	They have supplemented that deposit based on cash component of
25	their revised bid. And they've also deposited with my firm the

450,000-dollar breakup fee. We've also received an increased deposit from the backup bidder as well.

THE COURT: All right, thank you.

All right. Mr. Southard, let me ask from the committee's vantage point, and one issue also in terms of the mechanics, other than the overall sales proposed. Mr. Weston had spoken with a mechanic to be built in on the proposed conveyance of some of the Chapter 5 actions, which were -- actually, originally, were neither included nor excluded assets under the APA, so by default excluded. So how are those --

MR. SOUTHARD: Yeah. I can take that first, and then give you some of my more wide-ranging thoughts on the process.

But in terms of the sale or transfer of causes of action, from our perspective, and our initial read of the APA, the definition of acquired assets was sufficiently broad so as to include all causes of action. And it's an issue that we raised in our initial objection and various discussions throughout. Ultimately, the proposed structure involved now provides that the FEMA-related avoidance actions, meaning Chapter 5 causes of action, are to be transferred to South Nassau as part of the hospital transaction. And in addition to that, the majority of the hospital ninety-day payment potential avoidance actions will, likewise, be transferred. The understanding is that in accordance with Second Circuit law, those causes of action will not, in fact, be pursued by South

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Nassau for its own benefit or for anyone's benefit but, essentially, extinguished. And I believe that is consistent with Second Circuit law on the subject.

The debtors and the committee have agreed upon an allocated value associated with that transfer, and we've agreed that that amount be not less than a million-250, 1.25 million. So that is the mechanic associated with the avoidance actions.

The balance of causes of action will, in fact, be excluded assets, so they are not picking up the balance of any causes of action. And that is one of the details to be worked out in the final deal documentation, which is ongoing.

So backing up just momentarily, Your Honor. It's fair to say that there were a lot of discussions and negotiations and analysis that went into this morning's hearing, and that all of which was done outside of -- was not done in a formal way in front of Your Honor. And the details on some of these items are subject to further discussion and documentation. There's a sale order that we all have to go through, there's a DIP order that needs to be worked through, and there's a stipulation. But I think, by and large, we are there on the major deal points. And I think by doing so, we've saved the estate a good deal of resources that would otherwise be consumed in litigation concerning many of these matters.

The committee, I will say for the record, is by no means happy about the results on the sales and overall in terms

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of the expected recoveries. And as Your Honor knows, we've been critical of various aspects and decisions that have led to this point here before Your Honor in this sale. But, overall, based upon the circumstances and the negotiations that have taken place, the committee has no objection to the sales going forward today based upon the results of the auction.

The next work for the committee to engage in, together with the debtors, is going to be to review and negotiate, hopefully, with many of the secured creditors and some of the unsecured creditors, the larger unsecured creditors, to try and come up with an appropriate allocation of value, both with regard to the sale and also with regard to how those claims sit on the various asset classes. And until that process plays out, one of the things that I wanted to be clear about is there will be no payments made out of these sale proceeds directly, unless Your Honor has a further order that specifies that.

The one exception to that is the debtor-in-possession financing which is expected to be credited at a closing, which, again, we understand will take place on or about June 30th.

One of the items I do want to mention for the record, that is yet to be decided, is exactly how that DIP facility will continue or not and how it will be paid off. And the interest and the fees and expenses associated with that, are matters that the committee and the debtors expect to review. Hopefully we'll have some resolution on that to present to Your

Honor, but that is something that's yet to be fixed in stone.

And then, overall, from that point of a closing forward, the debtors and the committee are going to work on planning for a wind-down of these estates and consideration of plans at some point in the near future. And, overall, that's sort of how the committee has viewed the sale. Thank you, Your Honor.

THE COURT: All right, thank you.

Mr. Oswald.

MR. OSWALD: Good morning, Your Honor. Frank Oswald, Togut, Segal, special counsel to South Nassau. As I indicated, my co-counsel, Mr. Zall and Mr. Barkan, are on the phone, together with my colleagues. Also, Your Honor, in the courtroom with me is our CEO and president, Richard Murphy, our senior vice-president and CFO, Mark Bogen, who has lived with the case from day one.

I think as he usually does, Mr. Weston has made a comprehensive and accurate proffer, as well as Mr. Southard. As Mr. Southard indicated, there was quite a bit of activity in between entry of the Court's bid procedures and sale timeline order and the auction, and -- as we recognized at the bid procedures order there might well be independent interest in the nursing home. And we recognized that and worked with the committee and the debtor to afford that process to continue.

As both Mr. Weston and Mr. Southard indicated, it

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wasn't until sort of late in the day at the auction that South Nassau concluded to bifurcate the nursing home, frankly, for the good of the creditors. That decision, as the Court will recall from the first two hearings in the case, was with some trepidation, because the full revitalization plan for bringing healthcare back to the area, has not yet been formulated. will be a continuing project among South Nassau, the City of Long Beach, other community leaders, obviously, with the Department of Health. I do know that's continued to be of major concern to the residents there, the issue of the emergency room. And it is my understanding, we will be working expeditiously to get the free-standing urgent care center up with 911 response time, state of the art facilities there. It's going to include laboratory services, radiology services, things of that nature dealing with the things that you would expect to be prioritized.

As Mr. Weston indicated, we have gotten the confirmation letter from FEMA that South Nassau would be deemed an eligible successor. With respect to the funding issues, those discussions continue as, frankly, we thought they would. We are hopeful that those will be far enough along that the June 30 timeline to close our transaction will be met. Quite, frankly, Your Honor, the South Nassau transaction does become quite a bit more streamlined since its focus is with respect to the hospital assets, things as Mr. Weston alluded to, the

provider agreement and discussions, negotiations, that come with the assignment of that, which sometimes in these cases can hold up things. That won't be part of this deal. So which means it won't be holding up the FEMA discussions and the revitalization plan. So that's all good news.

The purchase price for these assets, as Mr. Weston indicated, is a base of just a little below twelve million dollars. It does have an ability to go up, based upon the ultimate sale of the FF&E. I think we do intend to use the Great American firm, they've been a firm that's been used in other hospital cases, they have particular expertise in the area. Certainly in all events a liquidation would be done in a commercially reasonable manner.

The issue as to the breakup fee, the expense reimbursement, which Your Honor had approved as part of the bid procedures order, clearly we had all reserved our rights to revisit that if the -- if we only acquired a portion of the assets. Fortunately, the parties worked that out.

Again, I think Mr. Bogan had supported my proffer at that bid procedures hearing. South Nassau has, and continues to expend, significant resources, both some being funded, others out of its own pocket to fulfill the whole transaction. Obviously, we're moving forward with a global offer here, and at that point I think we were over one million dollars. I would think by this point we're probably over two million

dollars.

That being said, we did agree with the debtor and the committee to limit the breakup fee to 450,000 out of the, I think, the total percentage. It was four percent or 880,000, something along those lines. So we thought that was a fair compromise.

As Mr. Weston indicated, we've also agreed to leave our DIP line open until December 1. We have a repayment obligation to DASNY and we wanted to keep that along the same lines. We are refining the mechanics of that, some of the other aspects of what has been characterized as a stipulation which will amend the APA that accompanied the motion, obviously, because that APA deals with a sale of all of the assets. So I think we're very, very far along on that. We were discussing some open points before the hearing, and hopefully, we can wrap those up after the hearing and get that circulated to the other parties, including Mr. Dimino, and to Your Honor, so that we can get that approved.

Again, as Mr. Weston indicated, and I think the Court can take judicial notice of the good faith of the parties here, the offer has been tested by the market. Again, the offer that was teed up as the stalking-horse offer was not subject to, itself, a competing offer, because nobody else made an offer for all of the assets. And I think Mr. Southard was kind in saying vigorous discussions, they were quite a bit more than

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vigorous. Very hard-fought negotiations, we understood that from day one in light of the asset values here, and the creditor claims, so we ultimately think that the process has worked the way that we all hope these processes work.

Is there anything else I was supposed to confirm for Mr. Weston, I don't think so, was there? Mr. Southard?

So, with that, Your Honor, we support entry of the order approving the sale of the hospital assets to South Nassau on the terms that Mr. Weston has described. And I have affirmed, again, Mr. Murphy and Mr. Bogen are here, to confirm my statements with respect to good faith, and of course, if the Court has any other discussions. But presuming the Court gets the order within the next day or two and that's entered promptly thereafter, we are all going to work very hard to get this sale closed by June 30 deadline.

THE COURT: Again, mechanically, if the Court approves the sale of the hospital, the nonoperating hospital facility, to South Nassau, then the next step is to seek New York State Attorney General approval, for the transfer of that asset.

MR. OSWALD: That's correct. And, again, we've worked with the Garfunkel firm on several of these deals. And fortunately, the folks of the charities bureau and the state side have seen us, and they've seen the applications. Frankly, they feel a lot of comfort, Judge, having gone through a 363 process because a lot of what is required under the state

statute to sell these types of assets, a not-for-profit, notice to creditors, fair consideration, you've taken the burden to do all that. And I would be remiss again without thanking the Court for the timeline that you've allowed this case to proceed to sale. You could have held us to the bid procedures order, the May 21 date, and I think we all appreciate picking up the ten days we're having today, as the sale approval hearing.

THE COURT: All right.

MR. OSWALD: Thank you.

THE COURT: Mr. Dimino.

MR. DIMINO: Thank you, Judge. Alfred Dimino from the Office of the United States Trustee.

The United States Trustee has no objection to the sale in terms of the fact that it appears to have been necessary.

The sale process was adhered to, and the highest bidders have come forth.

There are three items, and I gave Mr. Weston a headsup on this on Friday, that don't deal with the sale itself, more implementation.

The first being with regard to the South Nassau portion, the inclusion now, of the sale of certain of the Chapter 5 potential causes of action. That sale, in essence, for that discrete piece has not been noticed to anyone. In fact, it was excluded from any liens or anything else in terms of cash collateral and/or borrowing. And it was, at least to

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my reading of the original APA, excluded as an asset from the sale. So I think that in order to complete that portion -- and, again, Judge, they haven't even identified what it is that they've sold. They've said there's some excluded pieces, but we don't know what those are. So I think that there should be another step here where creditors get notice that this has now become part of the sale, here's what's, in essence, either not being sold or being sold, and here's the purchase price. I think that that is required in terms of how the original sale was set up.

It's my understanding, just to go over to the nursing home sale, that I'll assume that since no one has stated it, that there are no Chapter 5 causes of action in that case being sold. And I get nods, so I assume that that means that's the case.

With regard to the termination fee and the expenses, although the amount that it has been reduced to may appear reasonable the Court specifically reserved judgment in the order as to the appropriateness and the amount. And, in fact, the expense portion of whatever that termination fee is, or I don't know if it's included, it's not included, was an up-to figure. And the reason it was up-to was that there was going to be a determination of what those expenses actually were. So it's the U.S. Trustee's position that there may be need for one small additional step in order to get the approval of that.

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And, lastly, and maybe somewhat more difficult, is with regard to the nursing home, and, again, this is a term that was not included in any of the agreements, and we only became aware of how they wanted to proceed with this from the e-mails that we received recently, and that's the imposition of the state court receiver. It's fraught with some problems.

One, there's obviously a stay in effect, and no one would go and do anything with regard to the assets of the debtor. The sale is not going to close before the imposition or potential imposition of a receiver. And I think that issue may need to be determined by the Court on the appropriateness Assets won't transfer. Debtor continues -- or in of that. this case, the nursing home will continue to own all of the It will only be operated by some other entity. other entity, although is, according to my understanding, a newly formed entity. The debtor will still have certain obligations and still have potential exposure for expenses. Therefore, there has to be some form of protection for the estate against potential claims made against the debtor. That hasn't been fleshed out, I haven't seen -- and, again, these documents haven't been completed, so we haven't even had an opportunity to review what would be the final sale proposal and, ultimately, the orders.

So that has some concern for the U.S. Trustee on how we go about, in essence, allowing some third party to operate

the debtors' assets, while the debtor remains in Chapter 11.

It's not pursuant to a confirmed plan, where they can do some things post-confirmation. So the timing and how that's implemented is, I believe, an issue that has to be resolved.

THE COURT: All right.

MR. DIMINO: Thank you, Judge.

THE COURT: Thank you. Let me ask Mr. McFarland from the Department of Health and Human Services.

MR. MCFARLAND: Thank you, Your Honor.

Unless I misunderstood Mr. Weston, the -- I'm speaking with referral to the sale of the nursing home. And I also wanted to say that I am only speaking about Medicare benefits, not Medicaid benefits, that's the responsibility of New York State. But if I understood Mr. Weston correctly, he was saying that this sale would -- successor liability would not be -- would not transfer, or at least in the case here on the Medicare/Medicaid, it would only transfer to the extent of 1.1 million dollars.

Your Honor, several months ago we put in objections on this very point. And it is the law that successor liability must be part of a sale of a Medicare provider agreement. And HHS does not and cannot consent to anything less than that. Basically, the system is if you're taking over the Medicare provider agreement, the Medicare -- you take the good with the bad, or the bad with the good.

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I'm unable to say to the Court in truth that I know what the debt is. There might not even be a debt, because Medicare is determining the nursing home's liabilities, because as you might be aware, Your Honor, the payments are up front, and then each year the payments are audited. And there's recoupment, if necessary, or there's payment of additional monies to the facility.

But for the reasons stated in our objections, there can't be any limit. If you're going to assume the Medicare provider agreement, you take it all. So our objections remain in force, Your Honor.

THE COURT: Just a couple of questions. In terms of the timeline issue, if it's a twelve-month process -- if this Court approves any transaction involving the sale of the nursing home, and that includes the transfer of the Medicare provider agreement or agreements, and if there's going to be a twelve-month, or so, window, which I guess is a year, until the necessary nonbankrutpcy court approvals flow, would the quantification or monetization of this Medicaid -- potential Medicare liability, be determined in that pre-closing period, pre-ultimate closing period?

MR. MCFARLAND: I would love to tell you yes, Your Honor, but I'm really not certain --

THE COURT: I was hoping you would.

MR. MCFARLAND: That's the question. But I can check

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1	to find out, but I do not know for sure. And it's also my
2	understanding that the audit for 2013 I'm not even sure that
3	they're required they might not have filed it yet, because
4	they might not be required to file it. I'm not sure when the
5	filing is required, but I can find out about that as well; but
6	I have no answer for you right now.
7	THE COURT: Is the is the DHHS objection to the
8	transfer of the Medicare authorizations of Medicare provider
9	number, or numbers, or is it to that transfer without the
10	attendant successor liability to the extent that the audits
11	reveal any reimbursement obligations?
12	MR. MCFARLAND: It's without the attendant
13	liabilities.
14	THE COURT: Okay.
15	MR. MCFARLAND: It can be done, and it's done all the
16	time, and it makes a lot of sense, but you can't take half the
17	loaf, you have to take the whole loaf.
18	THE COURT: Thank you.
19	MR. MCFARLAND: Thank you, Your Honor.
20	THE COURT: I know we've got PBGC, I think, on the
21	phone. Mr. Boone, is it?
22	MR. BOONE: Yes, Your Honor. I really wasn't planning
23	to comment on the sale at all, except we haven't objected, and
24	so we're willing to let the sale go through.
25	THE COURT: All right, thank you.

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50 1 Mr. Schein. 2 MR. SCHEIN: Yes. Good afternoon, Your Honor. 3 Again, we have no objection to the sale, we just want to make clear on the record, my client, Northstar Recoveries 4 5 Services, has mechanics liens against the hospital assets that weren't mentioned in Mr. Weston's proffer. And, obviously, we 6 7 get a number of our payments from FEMA, but that doesn't cover 8 a hundred percent of those payments. And we'd also note that 9 post-petition we continue to accrue an administrative claim 10 that's up to 1.8 million already, that was three-quarters of a 11 million last month, to preserve the value of the hospital 12 assets pending a closing of the sale. And while hopefully, 13 FEMA will pay the majority of that, it's not going to pay a hundred percent of that. So we wanted the Court to be aware of 14 15 those costs and expenses. But we have no objection to the sale 16 going through, we just want to make sure our liens are 17 preserved, and our claims are preserved. 18 So, in other words, Mr. Weston, I take it 19 it would be liens that would attach to the proceeds of the sale 20 to the extent valid --21 MR. WESTON: That's --22 THE COURT: -- enforceable and not paid from other 23 available --24 That's absolutely correct. MR. WESTON: 25 MR. SCHEIN: Thank you, Your Honor.

THE COURT: Thank you.

MR. KLEIN: Your Honor, Corey Klein, corporation counsel with the City of Long Beach. Thank you for the time.

Judge, I'm here not only as the City Attorney, but I guess in looking at the room, I'm here as the only resident of the barrier island, whose family and friends all live on the Long Beach Island.

Your Honor's well aware that this is, and everybody is aware, this is the transfer of a hospital. And the hospital, Your Honor, is in a unique position for the residents of the city. It's crucial and critical that we maintain a hospital and we have a fully functioning hospital in the city.

On any given day, Judge, there's tens of thousands of residents who are on our barrier island. And as the summertime approaches, Judge, if you were on the boardwalk this weekend you would have seen hundreds of thousands of people.

So it's with that in mind, Judge, that I thank the Court for its expeditious nature in proceeding with this matter. And I ask the Court to continuing holding both Long Beach Medical Center, South Nassau, their feet to the fire to move forward as quickly as the Court allows, and as quickly as bankruptcy law requires them to do so. It's critical that we see this process move forward quickly, because there's a sense, Judge, that we need the hospital back in Long Beach. And, with that, I urge the members of the Long Beach Medical Center and

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South Nassau to continue to move forward to bring back the hospital that's needed for the safety of all the people in Long Beach, and for the residents of the city. Thank you, Judge. THE COURT: Thank you. All right. So, then, Mr. Weston, just on --MR. WESTON: Very briefly, Your Honor. If I could? With respect to the points raised by Mr. Dimino. First, with respect to the breakup fee, I think the bid procedures order and the bid procedures was clear that to the extent the parties could not agree upon an allocation of the breakup fee, in the event less than a hundred percent of the assets were sold, we would seek this Court's input and I believe agreement, as we said, has been reached guidance. between the debtor, the committee, and South Nassau, with respect to the breakup fee amount, which is approximately fifty percent of what was originally approved by the Court. Second, with respect to the receivership agreement, and, certainly, we'll share that with Mr. Dimino, and get him comfortable, because it's certainly not the first time a receivership arrangement has been entered into by a prospective purchaser, nor the first time this has happened in bankruptcy. We did this very same thing in the Peninsula bankruptcy in this district. The receiver enters into operation for its own

So any agreement it enters into, it enters into in

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the name of the receiver. The estate has no liability with respect to any vendor who sells goods and services to the receiver or any contract party who enters into a contract with the receiver. We filed notice of that fact to the community -- to the vendor community at large, everything is done in their own name, so no claims spill back against the estate. They're responsible for insuring the property, providing proof of insurance, and the like, and assuming all operating responsibility.

I trust I'll be able to get Mr. Dimino comfortable.

We'll certainly provide him with a copy of the receivership agreement; we'll walk through it with him, and to the extent the Court requires as part of the sale process, we can get approval of that receivership agreement. No problem with that.

THE COURT: Is the state court going to require bond?

MR. WESTON: The Department of Health -- it's approved
by the Department of Health, and I'm not sure -- if I could,
one of the things I was remiss in doing was introducing to the
Court Messrs. Melnicke, DeBenedictis and Mr. Friedman, who are
three of the four principals of MLAP, who are here to answer
questions of the Court. I don't believe a bond is required by
the Department in connection with the receivership arrangement.

The last point I wanted to address was Mr.

McFarland's. Typically, what we have done in this scenario is

we have dealt with Medicare. Here -- I won't say I have the

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luxury -- but do have a much longer window than we typically do, to try and close out open years. Medicare, is a very limited part of the reimbursement at the nursing home, very different from the hospital. So, historically, my CFO tells me that the amount of overpayments and underpayments relative to Medicare at the nursing home, are relatively insignificant or small.

What we would do is work with CMS and work with

What we would do is work with CMS and work with counsel, Ms. Kozak (ph.), and try and frame a stipulation which addresses all of these issues, we've done that before in every case.

THE COURT: Essentially, turning that into a preclosing --

MR. WESTON: Yes, Your Honor.

THE COURT: -- requirement, that as long as -- unless and until that issue is resolved, buyer isn't obligated to close, debtor isn't obligated to sell.

MR. WESTON: Well, with buyer -- I mean, the debtor has agreed to assume, as I said, up to 1.1 million of those known or unknown liabilities. So it's not a condition of closing. But as I said, historically, we have been successful in getting a stipulation in place with CMS fixing open years, so that we don't walk into a closing with unknown liabilities. Here I think it should be easier.

THE COURT: The present issue, though, is whether the

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proposed form of order will provide that the Medicaid provider agreements may be conveyed at closing free and clear of, or if there's some other pre-closing wiggle that needs to be built in there to get past the present objection of DHHS.

MR. WESTON: Well, Medicare has consistently taken a position that this is not an asset that can be conveyed under 363, but is an executory contract that is conveyed under 365, so it needs to be assumed and assigned. So, typically, we'd have to file an assumption notice, give them the right to come in and contest any opportunity -- any cure amounts. And we have, I think, agreed with CMS from case-to-case to concede, for purposes of this case, that it's not a 363 asset that gets conveyed. And I think CMS has been comfortable in dealing with this on a case-to-case basis so they don't get an adverse ruling with that.

THE COURT: So, Mr. McFarland, if on a nonprecedential basis, the debtor treated the Medicare provider agreements as 365s and shifts those agreements from the part I sale protocol to the part II 365 protocol, which I'll address the timing mechanics of, because we're not doing that today, would that resolve the DHHS objection to the sale of the nursing home?

MR. MCFARLAND: I would have to check with CMS, Your

MR. MCFARLAND: I would have to check with CMS, Your Honor.

THE COURT: All right.

MR. MCFARLAND: I'd rather do that.

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THE COURT: Fair enough. Thank you. But from the Court's vantage point it would be -- the Court would be prepared to treat, on a nonprecedential basis, this issue as any assumption and assignment of the Medicare provider status rights and agreements under 365. And as I briefly indicated, we have not yet started the 365 protocol. The sale order or the bid procedures order, provided for a mechanic for tracking of any requests by the debtor to assume and assign contracts to any purchaser or purchasers. There's a notice and opportunity to object window in that mechanic. The debtor has not yet requested that the Court authorize the assumption and assignment of any contracts as incident to a sale, so those timing mechanics have not yet started.

And the Court's intention was to roll, if you will, 365 timing mechanics over to a post-sale authorization. So to the extent that I approve any sale or sales today, that does not include the assumption and assignment of any executory contracts, because those have not yet been teed up by either debtor.

MR. MCFARLAND: Very well, Your Honor.

THE COURT: Just in terms of a couple of the issues as raised by the United States Trustee's Office, it would seem appropriate, and it would seem that the parties can do this without slowing down the process of having the Court approve the sales of the nonoperating hospital and the operating

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nursing home, to have a statement filed by the debtor outlining the specific causes of action, specific, at least, by category: claims against -- any claims against FEMA, any claims against vendors who were paid within the ninety days prior to bankruptcy by the hospital entity. Identifying those in a statement filed with the Court, and then served on the parties who've requested notice in the case, that those are the assets which are included -- proposed to be included in the sale as described today, purely for purposes of extinguishment of those claims as of closing. They're not being assigned for prosecution purposes, they're being assigned -- proposed to be assigned for extinction purposes -- extinguishment purposes. And it would seem to the Court that those can be outlined in a statement filed by the debtor along with a statement of expenses incurred by South Nassau, which would be part of the breakup fee, so that the Court and the parties-in-interest could then have a fuller record of the amounts that were then compromised down to the 450,000-dollar proposed agreement, between the parties today, that can be memorialized, Mr. Oswald, in a summary statement form. South Nassau estimates it incurred X dollars, which would otherwise be arguably reimbursable under the breakup arrangement. That's, from the Court's vantage point, a paragraph. Whether it's a two-page paragraph or a one-paragraph paragraph I would leave up to South Nassau.

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In terms of the receiver issue, part of the sale
protocol would be that the debtor the nursing home debtor is
essentially asking for authority to then enter into an
operating agreement with the proposed purchaser, which is not
unusual or unheard of in the sale setting. The precise
mechanics of that would need to be outlined in a proposed
motion to be filed by the debtor to then authorize as the
Court is receiving the announcement, it's essentially to
authorize the proposed purchaser to operate the assets of that
bankruptcy estate pending closing with all liabilities incurred
to be the obligations of the operating entity, and with any
profits or losses to also fall to the proposed operating entity
pending closing.
Given that it is the desire of all constituencies to
have this matter continue to move on an expedited track, and
not just because the parties wish it to do so, but the
exigencies of the circumstances require that it do so. But
since I had, initially, reserved time for these cases on May
21st, that, Mr. Weston, as quickly as you all can get those
matters filed, and served, and I'm assuming that that's no
later than the end of the day this Wednesday, they're not
MR. WESTON: The receivership agreement may take a
couple of more
THE COURT: Well, not in terms of
MR. WESTON: Oh.

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THE COURT:

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THE COURT: I don't need an agreement at this point in terms of receivership, but the basic outlines of the nursing home debtor desires to enter into an agreement --MR. WESTON: Oh. THE COURT: -- with X which would provide for the If that gets out fully noticed to creditors -following. MR. WESTON: That's fine. THE COURT: -- along with the notice of the proposed Chapter 5s and the statement of South Nassau, and I would take those matters up at noon on May the 21st. The Court's anticipation is that the parties will be finished with proposed sale orders by May 21st, but maybe not by a lot. So having this protocol for those issues, as raised by the United States Trustee's Office, while the parties continue to work through iterations of the sale order, should not, from the Court's vantage point, slow the process down. to come May 21st, hopefully I will have before me proposed forms of sale order, and we can make chambers review on, the parties-in-interest will have had a chance to see them as well. If necessary, we can have an on-record discussion about issues in the proposed forms of sale order, and get those resolved May 21st as well. All right? MR. WESTON: That's good.

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while I intend to make more detailed findings and proposed --

In terms of the overall proposed sales,

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in orders that I will subsequently enter, it does appear to the Court that the sale of each of these debtors' assets are necessary, that the debtors have each exercised reasonable business judgment in seeking a sale of these assets, that these estates are not in a financial condition to continue to operate these assets while preserving value for the benefit of the various constituencies: secured creditors, unsecured creditors, employees; that there is also a public interest in this process continuing to move expeditiously to authorize the sales, in plural, which have been proposed to the Court.

It's clear to the Court -- as you all probably know, or those of you who may not be the attorneys may not know, the Court sees the disputes in the case, but doesn't see all of the things that goes on in the conference rooms, in the hallways, on telephone discussions, and that's part of the process by which the Court operates. But it's clear to the Court, and as the parties summarized to some extent here today, that there have been ongoing, substantial and meaningful discussions had between the debtors, the creditors' committees in these estates, South Nassau, as the original sole proposed purchaser, and of the other parties-in-interest, which expressed an interest in purchasing the assets of the nursing home. while I know I have seen in here vigorous good-faith and meaningful debate, I know from my own experience and from hearing the things that happen during hearings, that that

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debate, and those dialogues, and those discussions went on, I believe, vigorously, Mr. Oswald termed, as an understatement.

So it is clear to the Court that the process by which these assets have been offered for sale has been meaningful, it has been open, and it has generated the best sale values that are available to these bankruptcy estates for the assets that are to be sold.

Because of Section 363(d)'s requirement that sales be held in accordance -- in a non-profit -- be held all in accordance with nonbankruptcy law applicable to the case, as well, there will be a nonbankruptcy regulatory oversight of approval of, at least the nonoperating hospital by the New York State Attorney General's office, there has otherwise been, and will continue to be, dialogue with the Department of Health, New York State Department of Health, on the ongoing future specific operations at the currently nonoperating hospital facility. But the Court does find that each of the requirements of both Section 363(f) and of 363(d) have been satisfied by each debtor in these cases, and that approval of the sales, as outlined on the record today, with the follow-up to be conducted at the May 21 hearings, are appropriate under the statute, necessary under the circumstances and will be approved by the Court.

So in terms of the follow-up mechanic, again, Mr.
Weston, I'll direct that the debtors file by the end of the day

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this Wednesday, May 14th, a statement specific to the causes of action to be assigned for extinguishment purposes to South Nassau; by South Nassau a statement of the expenses incurred which would otherwise be allocable to and authorized under -- or at least sought authorized under the breakup fee buyer protections; and then a proposed -- an outline of the circumstances, and the terms under which the nursing home debtor would seek appointment of a receiver to operate post this Court's approval, pending closing. All right.

MR. WESTON: Thank you very much, Your Honor.

MR. OSWALD: Your Honor, just a point of clarification. Frank Oswald for South Nassau.

I fear, although as Mr. Weston indicated, the receivership agreement is something fairly common in these distressed situations -- Mr. Dimino should have a little time, and the creditors, to look at that -- our sale should be very quick and streamlined. And as I indicated before, we're sort of happy to have today's hearing, even if it is only to pick up ten days. I'd just hate to see a situation where the South Nassau piece of the deal being approved gets held up certainly for the receivership.

Secondarily, I just want to note the breakup fee that was approved had a straight breakup fee component of 600 -- over 600,000 dollars, then an expense component of 200,000 was compromised out of 450. Certainly happy to put a statement on

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the record of the category of expenses, which I indicated will be well over a million dollars. But, again, that in and of itself shouldn't hold up getting an order approving our deal approved if the parties can agree on the form of order, which, frankly, again, I thought within the next day or two we could do.

And then, finally, with respect to the avoidance action piece, and, again, notice is fine, sort of an ancillary piece there. I'd like to at least preserve the opportunity, Judge, if those components are done in the South Nassau, we can come back and submit that order, so as not to lose any time. And, again, the reason for that is, that order becomes important for the 510/511 application that the Garfunkel firm will file for the state court.

So, I want to be separated from the nursing home. I'm happy they're getting a lot of money there, but I don't want to be tripped up with the nursing home. The breakup fee, again, you've already approved 600- just as a usual expense -- I'm sorry, usual breakup fee. It was four percent at that time, it's a little less than four percent now. No hesitation to put on the record today or tomorrow, a breakdown of expenses, but I think you already approved enough to cover the 450, and the item of the avoidance action we can deal -- even if I have to deal with that as a supplemental or amended order, I prefer to do that if this time -- if we're losing time for that, because

I do want to get this 510 application filed with the state authorities as soon as Your Honor enters the sale order approving the South Nassau deal.

THE COURT: All right.

MR. OSWALD: I don't know anyone would support that.

MR. WESTON: We will -- I certainly have no objection.

And if the Court's inclined we will work as quickly as we can
to try and get a sale order in, and get the statement on the
record.

If Mr. Oswald requires bifurcating the allocation issue into a separate order, that's fine, because I understand the Court's desire to have notice go out to creditors.

Frankly, it's eight days away, I mean --

MR. OSWALD: Okay. I just want to reserve the right.

Listen, eight days in a case where they want emergency room

means something.

MR. WESTON: I understand.

THE COURT: Well, just on that issue, I mean, I would -- the part -- the thing that binds you at this moment, the thing that binds South Nassau to the order on the nursing home is the breakup fee, because the breakup fee is only going to be paid if and as when the nursing home sells, because that's the genesis of the money. The receiver aspect is part of the nursing home as well, so that's somewhat separate. The part that binds you is the assignment for extinguishment

purposes of the causes of action. So either that is severed out of this order and then dealt with on follow-on basis, or it's dealt with in one -- in one fell swoop.

MR. OSWALD: I just wanted to keep the option open, Judge, appreciate that. Thank you.

THE COURT: Okay.

MS. GLICK: Yes, Judge, Carol Glick, Certilman Balin, for Windsor Healthcare.

I just would like some clarification also, and that is the timing of the nursing home approval order: that would come after the hearing on the receivership agreement?

THE COURT: The Court's inclination is that once notice is given of the receivership -- proposed receivership agreement, the nuts and bolts of such an agreement, that there's no substantive basis to not approve that at May 21st. That on May 21st, or very quickly thereafter, the Court will be in a position to enter an order authorizing the sale of the nursing home assets as well.

MS. GLICK: Okay. And at that time the stand-by -the backup bidder's position will be confirmed at the same
time?

THE COURT: Well, unless you all tell me otherwise, the Court's intention was to enter an order authorizing the debtor to close to the first, and if the first doesn't, to expeditiously close then in the second -- into the second, the

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1	backup bidder, recognizing that expeditious here could be a
2	year from now. But it would seem appropriate to the Court for
3	the debtor to have the authority to close into the backup
4	bidder if, for any reason, following the necessary
5	nonbankruptcy court approvals, the primary bidder is not able
6	or willing to then close.
7	MS. GLICK: Well, that seems to be the
8	MR. WESTON: We have no objection to that, Your Honor.
9	MS. GLICK: Well
10	MR. WESTON: And I don't think the backup bidder does.
11	But we can talk to them afterwards.
12	MS. GLICK: And we are going to see a proposed
13	order
14	MR. WESTON: Sure.
15	MS. GLICK: in the interim.
16	MR. WESTON: Absolutely.
17	MS. GLICK: Okay, thank you.
18	THE COURT: All right.
19	MR. OSWALD: Thank you, Judge.
20	THE COURT: All right. Thank you all. But it may
21	Mr. Weston, when you all believe "you all" meaning the
22	buyer/seller parties, along with input from the committee, the
23	United States Trustee's Office, DHHS and Northstar, have what
24	you think is the final order, whether it's tomorrow, or Friday,
25	or Monday, whatever day that be, go ahead and docket those as

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1	notices of proposed orders, one in each case, or one for each
2	case. And then all parties-in-interest will be able to see it
3	at the same time the Court's been able to look at it.
4	MR. WESTON: Very good, Your Honor.
5	THE COURT: All right. All right. Then we'll be
6	adjourned on Long Beach Medical and Komanoff Nursing. And the
7	Court appreciates the parties' work leading to today, and we
8	will see some, if not all, of you back on May 21st at noon.
9	IN UNISON: Thank you very much, Your Honor.
LO	MR. WESTON: We appreciate your efforts, Your Honor.
11	THE COURT: Very well. Court will then be in recess,
12	and we'll go off the record.
13	(Whereupon these proceedings were concluded at 12:40 PM)
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United States Bankruptcy Court

Eastern District of New York 290 Federal Plaza Central Islip, NY 11722

IN RE: CASE NO: 8–14–70593–ast

Long Beach Medical Center fka Long Beach Memorial Hospital

SSN/TAX ID: CHAPTER: 11

11-1635084

DEBTOR(s)

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